WESTCONFOODS

As of November 15, 2011

2011 CALIFORNIA TONNAGE

2011 Week Ending	2011 Tonnage Status				2010 Tonnage Status			2009 Tonnage Status			2008 Tonnage Status			2007 Tonnage Status			2006 Tonnage Status			2005 Tonnage Status		
	Status	Weekly Del.	YTD Del.	% DLVD.	Weekly Del.	YTD Del.	% DLVD.	WEEKLY DEL.	YTD DEL.	% DLVD	WEEKLY DEL.	YTD DEL.	% DLVD	WEEKLY DEL.	YTD DEL.	% DLVD	WKLY DEL.	YTD DEL	% DEL	WKLY DEL.	YTD DEL	% DEL
JUN 6/4																						
JUN 6/11																						
JUN 6/18																						
JUN 6/25																						
JUL 7/2														153,875	153,875	1%				40,828	40,828	0%
JUL 7/9	ACT	0	0	0%	0	0	0%	245,102	245,102	2%	275,039	275,039	2%	665,155	819,006	7%	90,935	90,935	1%	190,180	231,008	2%
JUL 7/16	ACT	68,659	68,659	0.6%	57,489	57,489	0.5%	704,995	950,097	7%	707,771	988,764	8%	885,664	1,704,551	14%	443,440	534,375	5%	672,008	903,016	9%
JUL 7/23	ACT	387,686	456,346	3.8%	392,212	449,701	3.7%	987,035	1,937,132	15%	953,795	1,942,361	16%	911,483	2,616,017	22%	671,011	1,205,386	12%	883,707	1,786,723	19%
JUL 7/30	ACT	609,251	1,065,597	8.9%	799,901	1,249,602	10.2%	1,083,161	3,020,293	23%	846,965	2,729,966	23%	990,219	3,606,236	30%	843,898	2,049,284	20%	932,093	2,718,816	28%
AUG 8/6	ACT	852,049	1,917,646	16.1%	1,033,639	2,283,241	18.6%	1,103,760	4,124,053	31%	768,751	3,498,717	30%	984,145	4,590,406	38%	906,689	2,955,973	29%	968,112	3,686,928	38%
AUG 8/13	ACT	1,021,153	2,938,799	24.6%	1,042,726	3,325,967	27.0%	1,124,602	5,248,655	40%	940,750	4,439,504	38%	977,584	5,567,988	46%	973,386	3,929,359	39%	914,739	4,601,667	48%
AUG 8/20	ACT	1,108,648	4,047,447	33.9%	1,088,300	4,414,267	35.9%	1,077,450	6,326,105	48%	960,890	5,400,394	46%	987,144	6,555,132	54%	931,304	4,860,663	48%	944,098	5,545,765	58%
AUG 8/27	ACT	1,106,909	5,154,356	43.2%	1,108,317	5,522,584	44.9%	1,045,303	7,371,408	56%	1,059,797	6,460,797	55%	970,719	7,525,850	62%	906,937	5,767,600	57%	885,153	6,430,918	67%
SEP 9/3	ACT	1,060,795	6,215,151	52.1%	1,073,161	6,595,745	53.6%	1,101,094	8,472,502	64%	1,035,619	7,495,821	63%	953,576	8,479,426	70%	823,335	6,590,935	65%	840,426	7,271,344	76%
SEP 9/10	ACT	1,066,528	7,281,679	61.0%	1,049,516	7,645,261	62.2%	1,057,793	9,530,295	72%	1,030,740	8,526,583	72%	934,233	9,413,694	78%	759,688	7,350,623	73%	747,055	8,018,399	84%
SEP 9/17	ACT	1,051,612	8,333,291	69.8%	1,070,823	8,716,084	70.9%	982,725	10,513,020	79%	964,514	9,491,072	80%	858,520	10,272,216	85%	639,129	7,989,752	79%	609,606	8,628,005	90%
SEP 9/24	ACT	1,013,141	9,346,432	78.3%	1,025,139	9,741,223	79.2%	929,030	11,442,050	86%	917,249	10,408,330	88%	811,335	11,083,552	92%	547,299	8,537,051	84%	481,074	9,109,079	95%
OCT 10/1	ACT	1,031,940	10,378,372	86.9%	1,012,226	10,753,449	87.4%	882,953	12,325,003	93%	800,970	11,209,300	95%	689,146	11,772,700	97%	427,712	8,964,763	89%	232,424	9,341,503	97%
OCT 10/8	ACT	586,848	10,965,220	91.8%	826,441	11,579,890	94.2%	599,184	12,924,187	98%	463,607	11,672,907	99%	264,852	12,037,551	100%	360,775	9,325,538	92%	151,276	9,492,779	99%
OCT 10/15	ACT	590,875	11,556,095	96.8%	591,942	12,171,832	99.0%	214,294	13,138,481	99%	149,909	11,822,816	100%	43,765	12,081,316	100%	292,228	9,617,766	95%	88,570	9,581,349	100%
OCT 10/22	ACT	360,421	11,916,516	99.8%	125,168	12,297,000	100.0%	115,975	13,254,456	100%	-	-	-	-	-	-	274,482	9,892,248	98%	18,211	9,599,560	100%
OCT 10/29	ACT	24,192	11,940,708	100.0%	-	-	-	52,675	13,307,131	100%	-	-	-	-	-	-	159,146	10,051,394	99%	-	-	-
NOV 11/5					-	-	-	3,939	13,311,070	100%	-	-	-	-	-	-	52,184	10,103,578	100%	-	-	-
NOV 11/12					-	-	-	1,981	13,313,051	100%	-	-	-	-	-	-	-	-	-	-	-	-
			11,940,708			12,297,000			13,313,051			11,822,816			12,081,316			10,103,578			9,599,560	

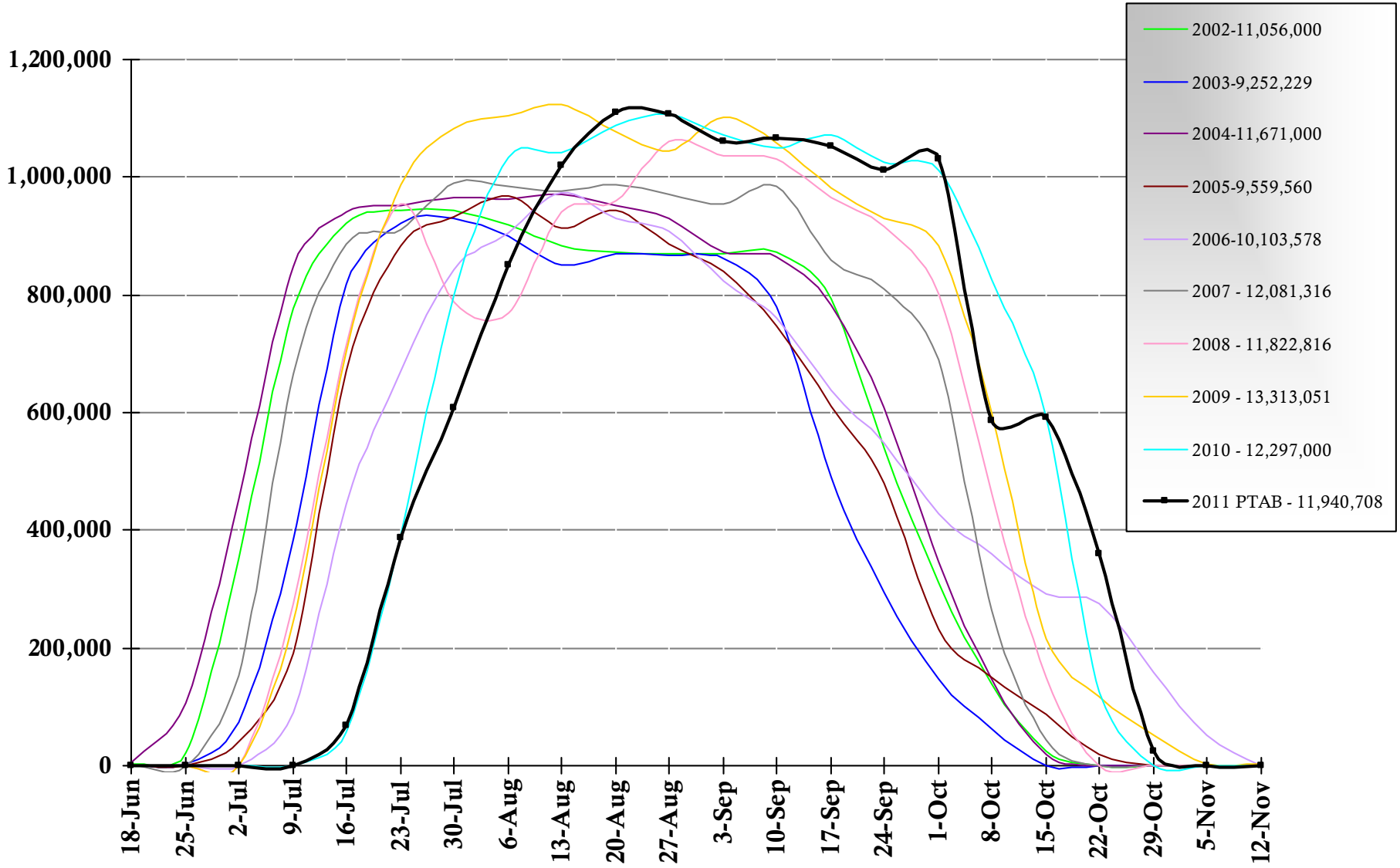
ACT. = PTAB's audited tonnage, prior weeks corrections may cause the sum of the week columns to be different (not equal to) the YTD column.

PROJ. = PTAB's Field Department estimates multiplied by an estimated average net weight

ST. EST. = PTAB's Actual inspections multiplied by an estimated average net weight

EST. = Westcon Foods' Adjusted Estimate

2011 CROP COMPARISON AGAINST HISTORICAL



Updated November 15, 2011

11/5 and numbers prior to this date are PTAB's Actual reported figures