



California League of Food Producers Tomato Statistics Report
June 22, 2018

For further information, contact:

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U.S. PROCESSED TOMATO STOCKS-ON-HAND REPORT FOR JUNE 1, 2018

Total inventories of U.S. processed tomato products are just under 5.9 million tons, stated on a raw product equivalent basis, as of June 1, 2018, according to a report released today by the California League of Food Producers. Inventory is down 23.4% from the prior year level. Apparent disappearance of tomato stocks increased 2.4%, totaling approximately 12.8 million tons during the twelve-month period of June 1, 2017 to June 1, 2018.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total 4.5 million tons, on a raw product “paid-for tons” equivalent basis, as of June 1, 2018.

The U.S. bulk tomato paste-for-sale inventory on June 1, 2018 was approximately 3.1 million tons, on a raw product “paid-for tons” equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 91.82% of total U.S. tonnage of processing tomatoes, and 94.89% of total U.S. paste production.

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California League of Food Producers
U.S. Processed Tomato Supply & Movement

The 2017-2018 U.S. Processed Tomato Supply and Movement reported is based on 91.89% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

June	2016-2017	2017-2018	% + / -	2017-2018
Inventory June 1 of prior reporting year	6,981,000	7,669,000	+9.9%	7,669,000
Pack	13,190,000*	11,005,000**	-16.6%	11,005,000**
Total Supply	20,171,000	18,674,000	-7.4%	18,674,000

	(assuming 100% reporting)		(actual – estimated 91.89 % of industry reporting)	
June 1 Inventory	7,669,000	5,872,000	-23.4%	5,392,000
12 Month Disappearance	12,502,000	12,802,000	+2.4%	13,283,000
Monthly Disappearance	1,042,000	1,067,000	+2.4%	1,107,000

New: estimated at 85% of industry reporting data

Total Bulk Paste Physical Inventory, June 1	5,912,000	NA	NA	4,313,000
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This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2016-2017 pack year statistics based on reports from processors handling 93.05% of U.S. tonnage.

2017-2018 pack year statistics based on reports from processors handling 91.89% of U.S. tonnage.

* 2016-2017 Pack based on PTAB's final report (10/29/2016) of 12,647,000 for California (rounded to the nearest 1,000lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2016 Vegetable Summary by other states (542,801) released February 2017.

** 2017-2018 Pack based on PTAB's final report (10/26/2017) of 10,464,000 for California (rounded to the nearest 1,000lbs. for purposes of this report), plus the reported pack production by the USDA/NASS 2017 Vegetable Summary by other states (541,800) released February 2018.

June 22, 2018

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2017-2018 Bulk Tomato Paste and Bulk Tomato “Paste for Sale” pack and inventory **estimates** as of June 1, 2018 for U.S. Tomato Processors. The 2017-2018 U. S. Processed Tomato Supply and Movement reported is based on an estimated 94.9% of the industry reporting data for bulk tomato paste. Representation below is assuming 100% reporting as well as actual paste industry aggregate reporting of an estimated 94.9%. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

Total Bulk Tomato Paste Pack and Inventory

	<u>2016-2017</u> (assuming 100% reporting)	<u>2017-2018</u> (assuming 100% reporting)	<u>2017-2018</u> (As reported – estimated 94.9% of industry reporting)
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	9,987,000	7,951,000	7,545,000
Total Bulk Tomato Paste Inventory as of December 1	10,447,000	9,077,000	8,613,000
Total Bulk Tomato Paste Inventory as of March 1	8,210,000	6,457,000	6,127,000
Total Bulk Tomato Paste Inventory as of June 1	6,142,000	4,543,000	4,310,000

Total Bulk Tomato "Paste for Sale" Stock in Drums, Bins & Bulk

	<u>2016-2017</u> (assuming 100% reporting)	<u>2017-2018</u> (assuming 100% reporting)	<u>2017-2018</u> (As reported – estimated 94.9% of industry reporting)
Total Bulk Tomato “Paste for Sale” Pack	8,105,000	6,649,000	6,310,000
Total Bulk Tomato “Paste for Sale” Inventory as of December 1	6,788,000	5,897,000	5,596,000
Total Bulk Tomato “Paste for Sale” Inventory as of March 1	5,445,000	4,342,000	4,120,000
Total Bulk Tomato “Paste for Sale” Inventory as of June 1	4,159,000	3,113,000	2,954,000

Bulk Tomato “Paste for Sale” – Bulk tomato paste, converted to a raw product “paid for tons” equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies’ own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.

2016-2017 pack year statistics based on reports from processors handling an estimated 93.1% of U.S. tonnage. CLFP estimating total data assuming 100% data reporting.

2017-2018 pack year statistics based on reports from processors handling 91.8% of U.S. tonnage. 2017-2018 Pack based on PTAB’s final report (10/26/2017) of 10,463,553 for California plus an estimate of remaining U.S. based on the reported pack production by the USDA/NASS 2017 Vegetable Summary by other states (541,800) released February 2018.