

CALIFORNIA HISTORICAL PRICING - PROCESSING TOMATOES

GENERAL/SPOT MARKET PRICE FOR 31 NTSS INDUSTRIAL TOMATO PASTE PRICE PER POUND IN US \$

UPDATED: September 4, 2018

| PACK YEAR | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | LOW | HIGH | AVG. | CTGA PER TON | PRICE RATIO(1) | CALIFORNIA TONS DELIV. | HARVESTED ACRES | YIELD TONS/ACRE |
|--------------|-----------|------|------|------|------|------|------|------|------|------|------|------|-------|-------|-------|-----------------|-------------------|---------------------------|--------------------|--------------------|
| | 1981-1982 | 0.48 | 0.50 | 0.53 | 0.56 | 0.60 | 0.60 | 0.62 | 0.64 | 0.66 | 0.68 | 0.68 | 0.68 | 0.480 | 0.680 | 0.603 | \$50.80 | 25.6% | 4,902,034 | 206,600 |
| 1982-1983 | 0.68 | 0.56 | 0.56 | 0.56 | 0.58 | 0.58 | 0.58 | 0.54 | 0.54 | 0.53 | 0.54 | 0.54 | 0.530 | 0.680 | 0.566 | \$55.60 | 29.8% | 6,140,241 | 232,000 | 26.47 |
| 1983-1984 | 0.54 | 0.52 | 0.51 | 0.51 | 0.51 | 0.51 | 0.51 | 0.50 | 0.48 | 0.47 | 0.45 | 0.45 | 0.450 | 0.540 | 0.497 | \$53.70 | 32.8% | 5,971,693 | 233,500 | 25.57 |
| 1984-1985 | 0.45 | 0.43 | 0.40 | 0.38 | 0.38 | 0.38 | 0.36 | 0.37 | 0.37 | 0.38 | 0.38 | 0.38 | 0.360 | 0.450 | 0.388 | \$52.00 | 40.6% | 6,591,114 | 239,700 | 27.50 |
| 1985-1986 | 0.38 | 0.38 | 0.38 | 0.39 | 0.39 | 0.39 | 0.38 | 0.38 | 0.39 | 0.39 | 0.39 | 0.39 | 0.380 | 0.390 | 0.386 | \$51.40 | 40.4% | 6,101,962 | 217,000 | 28.12 |
| 1986-1987 | 0.39 | 0.38 | 0.38 | 0.38 | 0.38 | 0.38 | 0.37 | 0.37 | 0.38 | 0.38 | 0.38 | 0.38 | 0.370 | 0.390 | 0.379 | \$51.00 | 40.8% | 6,485,299 | 210,400 | 30.82 |
| 1987-1988 | 0.38 | 0.38 | 0.38 | 0.38 | 0.39 | 0.40 | 0.40 | 0.40 | 0.42 | 0.42 | 0.42 | 0.42 | 0.380 | 0.420 | 0.399 | \$46.40 | 35.2% | 6,701,376 | 214,000 | 31.31 |
| 1988-1989 | 0.42 | 0.42 | 0.44 | 0.46 | 0.50 | 0.52 | 0.52 | 0.54 | 0.54 | 0.56 | 0.56 | 0.56 | 0.420 | 0.560 | 0.503 | \$48.20 | 29.0% | 6,547,350 | 226,100 | 28.96 |
| 1989-1990 | 0.55 | 0.55 | 0.55 | 0.56 | 0.58 | 0.58 | 0.58 | 0.58 | 0.58 | 0.57 | 0.52 | 0.45 | 0.450 | 0.580 | 0.554 | \$55.50 | 30.3% | 8,583,462 | 276,500 | 31.04 |
| 1990-1991 | 0.43 | 0.43 | 0.43 | 0.43 | 0.43 | 0.41 | 0.39 | 0.39 | 0.38 | 0.38 | 0.37 | 0.35 | 0.350 | 0.430 | 0.402 | \$55.20 | 41.6% | 9,306,485 | 315,000 | 29.54 |
| 1991-1992 | 0.34 | 0.34 | 0.33 | 0.32 | 0.31 | 0.30 | 0.29 | 0.29 | 0.28 | 0.28 | 0.28 | 0.28 | 0.280 | 0.340 | 0.303 | \$55.00 | 54.9% | 9,893,865 | 312,000 | 31.71 |
| 1992-1993 | 0.30 | 0.30 | 0.31 | 0.32 | 0.33 | 0.34 | 0.34 | 0.34 | 0.34 | 0.34 | 0.35 | 0.35 | 0.300 | 0.350 | 0.330 | \$46.50 | 42.7% | 7,931,988 | 240,000 | 33.05 |
| 1993-1994 | 0.35 | 0.35 | 0.36 | 0.38 | 0.39 | 0.39 | 0.39 | 0.39 | 0.40 | 0.40 | 0.40 | 0.40 | 0.350 | 0.400 | 0.383 | \$47.50 | 37.5% | 8,951,707 | 274,000 | 32.67 |
| 1994-1995 | 0.39 | 0.39 | 0.39 | 0.38 | 0.38 | 0.38 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.370 | 0.390 | 0.378 | \$50.90 | 40.9% | 10,745,560 | 311,000 | 34.55 |
| 1995-1996 | 0.37 | 0.36 | 0.36 | 0.36 | 0.35 | 0.35 | 0.34 | 0.34 | 0.33 | 0.32 | 0.31 | 0.30 | 0.300 | 0.370 | 0.341 | \$51.50 | 45.8% | 10,605,787 | 317,000 | 33.46 |
| 1996-1997 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.290 | 0.290 | 0.290 | \$53.00 | 55.4% | 10,658,741 | 313,000 | 34.05 |
| 1997-1998 | 0.29 | 0.29 | 0.30 | 0.30 | 0.31 | 0.31 | 0.31 | 0.31 | 0.32 | 0.32 | 0.33 | 0.34 | 0.290 | 0.340 | 0.311 | \$51.00 | 49.7% | 9,342,309 | 260,000 | 35.93 |
| 1998-1999 | 0.36 | 0.40 | 0.42 | 0.45 | 0.45 | 0.48 | 0.48 | 0.48 | 0.48 | 0.48 | 0.46 | 0.45 | 0.360 | 0.480 | 0.449 | \$53.00 | 35.8% | 8,892,754 | 280,000 | 31.76 |
| 1999-2000 | 0.38 | 0.37 | 0.36 | 0.35 | 0.34 | 0.32 | 0.32 | 0.32 | 0.32 | 0.31 | 0.31 | 0.30 | 0.300 | 0.380 | 0.333 | \$58.00 | 52.7% | 12,239,297 | 329,000 | 37.20 |
| 2000-2001 | 0.30 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.30 | 0.290 | 0.300 | 0.292 | \$51.50 | 53.5% | 10,286,508 | 271,000 | 37.96 |
| 2001-2002 | 0.30 | 0.31 | 0.31 | 0.31 | 0.31 | 0.31 | 0.31 | 0.30 | 0.30 | 0.30 | 0.29 | 0.29 | 0.290 | 0.310 | 0.303 | \$48.00 | 48.0% | 8,640,141 | 254,000 | 34.02 |
| 2002-2003 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.29 | 0.280 | 0.290 | 0.286 | \$49.50 | 52.5% | 11,056,000 | 291,000 | 37.99 |
| 2003-2004 | 0.28 | 0.28 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 | 0.280 | 0.290 | 0.288 | \$50.00 | 52.5% | 9,252,229 | 274,000 | 33.77 |
| 2004-2005 | 0.29 | 0.29 | 0.29 | 0.29 | 0.28 | 0.28 | 0.28 | 0.28 | 0.28 | 0.29 | 0.29 | 0.29 | 0.280 | 0.290 | 0.286 | \$51.00 | 54.1% | 11,671,760 | 281,000 | 41.54 |
| 2005-2006 | 0.30 | 0.30 | 0.32 | 0.32 | 0.34 | 0.34 | 0.34 | 0.35 | 0.36 | 0.37 | 0.38 | 0.38 | 0.295 | 0.380 | 0.341 | \$50.00 | 44.4% | 9,599,213 | 264,000 | 36.36 |
| 2006-2007 | 0.38 | 0.39 | 0.39 | 0.39 | 0.41 | 0.42 | 0.42 | 0.42 | 0.42 | 0.42 | 0.41 | 0.40 | 0.380 | 0.420 | 0.406 | \$59.00 | 44.1% | 10,103,578 | 282,000 | 35.83 |
| 2007-2008 | 0.38 | 0.38 | 0.38 | 0.38 | 0.38 | 0.39 | 0.40 | 0.41 | 0.42 | 0.42 | 0.43 | 0.44 | 0.380 | 0.440 | 0.401 | \$63.00 | 47.6% | 12,081,000 | 296,000 | 40.81 |
| 2008-2009 | 0.46 | 0.48 | 0.50 | 0.52 | 0.52 | 0.52 | 0.50 | 0.49 | 0.48 | 0.48 | 0.47 | 0.47 | 0.460 | 0.520 | 0.491 | \$70.00 | 43.2% | 11,822,000 | 277,000 | 42.68 |
| 2009-2010 | 0.47 | 0.47 | 0.45 | 0.43 | 0.41 | 0.40 | 0.39 | 0.39 | 0.39 | 0.39 | 0.39 | 0.38 | 0.380 | 0.470 | 0.413 | \$80.00 | 58.7% | 13,313,000 | 308,000 | 43.22 |
| 2010-2011 | 0.37 | 0.37 | 0.37 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.35 | 0.35 | 0.35 | 0.350 | 0.370 | 0.360 | \$65.00 | 54.7% | 12,297,000 | 270,000 | 45.54 |
| 2011-2012 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.35 | 0.350 | 0.350 | 0.350 | \$68.00 | 58.9% | 11,941,000 | 250,000 | 47.76 |
| 2012-2013 | 0.35 | 0.35 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.37 | 0.37 | 0.38 | 0.350 | 0.380 | 0.362 | \$69.40 | 58.1% | 12,637,000 | 258,000 | 48.98 |
| 2013-2014 | 0.39 | 0.41 | 0.43 | 0.44 | 0.44 | 0.44 | 0.45 | 0.46 | 0.46 | 0.47 | 0.47 | 0.46 | 0.390 | 0.470 | 0.443 | \$70.50 | 48.2% | 12,113,000 | 256,000 | 47.32 |
| 2014-2015 | 0.46 | 0.46 | 0.46 | 0.46 | 0.46 | 0.46 | 0.46 | 0.45 | 0.45 | 0.44 | 0.43 | 0.42 | 0.420 | 0.460 | 0.451 | \$83.00 | 55.8% | 14,009,982 | 285,000 | 49.16 |
| 2015-2016 | 0.42 | 0.41 | 0.41 | 0.41 | 0.40 | 0.39 | 0.39 | 0.38 | 0.38 | 0.37 | 0.37 | 0.37 | 0.370 | 0.420 | 0.392 | \$80.00 | 61.9% | 14,361,188 | 296,000 | 48.52 |
| 2016-2017 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.36 | 0.36 | 0.36 | 0.36 | 0.35 | 0.35 | 0.350 | 0.370 | 0.363 | \$72.50 | 60.5% | 12,646,979 | 258,000 | 49.02 |
| 2017-2018 | 0.35 | 0.35 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.36 | 0.350 | 0.360 | 0.358 | \$70.50 | 59.6% | 10,463,553 | 230,000 | 45.49 |
| 2018-2019 | 0.36 | | | | | | | | | | | | | | | \$73.50 | | 11,800,000 * | 234,000 * | 50.43 |

(1) Price Ratio: CTGA price divided by 330 lbs. (31%) is percent of avg. tomato paste sales price. Shows raw product cost % of total sales price
 All prices are FOB factory, priced date of shipment and include bin refund which may vary after March 2007
 All pricing based on generally available industry price information and current pack offerings.
 Report is based on a pack year which is June 1 of a given year through May 31 of the following year

* Based on USDA's release 5/31/2018