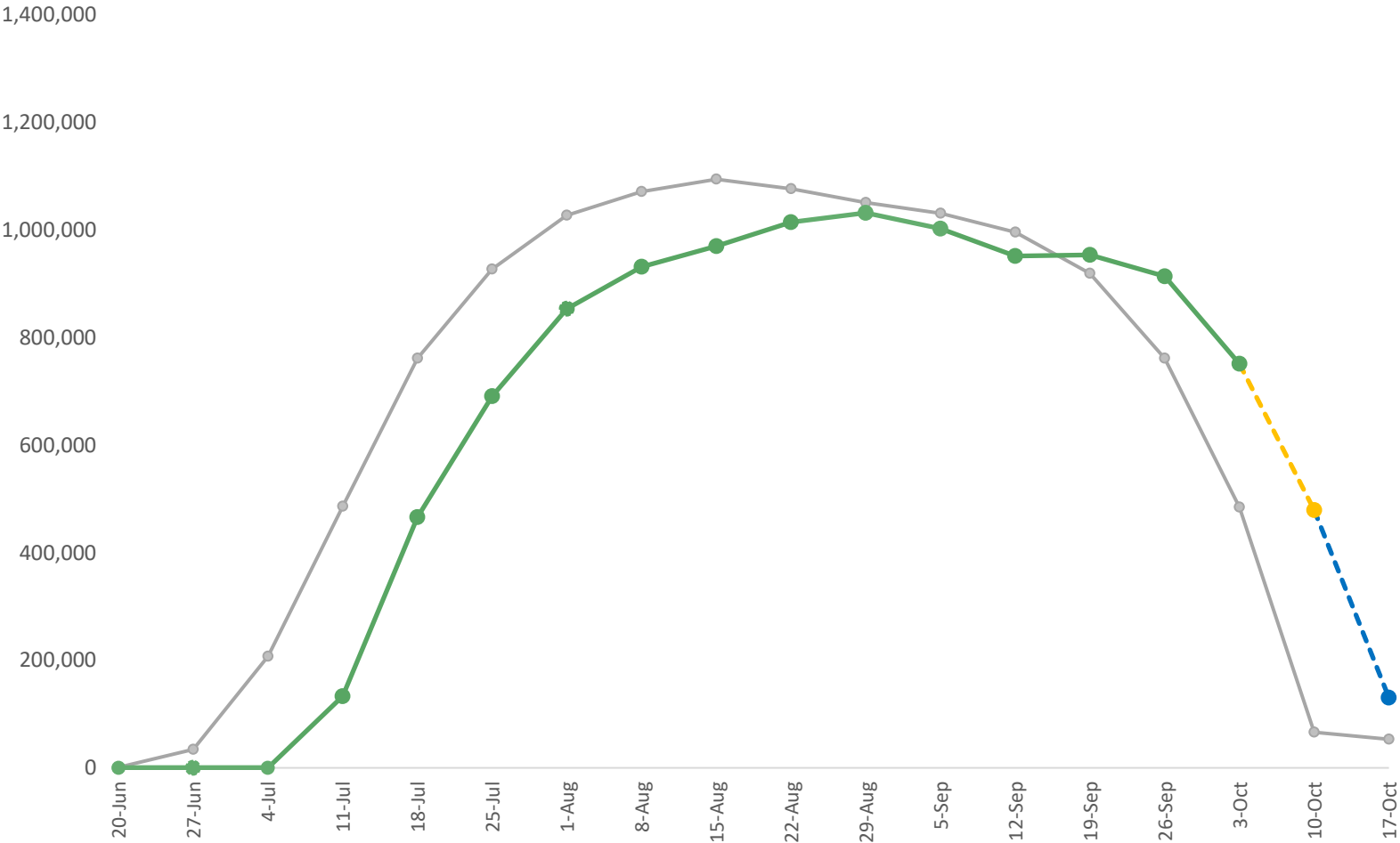


# 2020 California Processed Tomato Crop Progress



10/12/2020



- ACT = PTAB's audited tonnage, prior weeks corrections may cause the sum of the week columns to be different (not equal to) the YTD column
- ST. EST. = PTAB's actual inspections multiplied by an estimated average net weight
- PROJ. = PTAB's field department estimates multiplied by an estimated average net weight
- EST. = Westcon Foods' adjusted estimate based on USDA August 2020 estimate of 11,400,000
- 5 Year Average= Pack Year 2015 through 2019

## 2020 California Processed Tomato Crop Progress

Updated October 12, 2020

| 2020 Week Ending | Status | 2020 Weekly Tonnage |                   |            | 2019 Tonnage |                   |            | 2018 Tonnage |                   |            | 2017 Tonnage |                   |            | 2016 Tonnage      |            |            | 2015 Tonnage      |            |            |       |
|------------------|--------|---------------------|-------------------|------------|--------------|-------------------|------------|--------------|-------------------|------------|--------------|-------------------|------------|-------------------|------------|------------|-------------------|------------|------------|-------|
|                  |        | Weekly Del.         | YTD Del.          | % DLVD.    | Weekly Del.  | YTD Del.          | % DLVD.    | Weekly Del.  | YTD Del.          | % DLVD.    | Weekly Del.  | YTD Del.          | % DLVD.    | Weekly Del.       | YTD Del.   | % DLVD.    | Weekly Del.       | YTD Del.   | % DLVD.    |       |
| JUN              | 6/6    | -                   | -                 | -          | -            | -                 | -          | -            | -                 | -          | -            | -                 | -          | -                 | -          | -          | -                 | -          | -          |       |
|                  | 6/13   | -                   | -                 | -          | -            | -                 | -          | -            | -                 | -          | -            | -                 | -          | -                 | -          | -          | -                 | -          | -          |       |
|                  | 6/20   | -                   | -                 | -          | -            | -                 | -          | -            | -                 | -          | -            | -                 | 4,850      | 4,850             | -          | -          | -                 | -          | -          |       |
|                  | 6/27   | 0                   | 0                 | 0.0%       | -            | -                 | 0.0%       | 0            | 0                 | 0.0%       | -            | -                 | 0.0%       | 49,000            | 53,850     | 0.4%       | 121,323           | 121,323    | 0.8%       |       |
| JUL              | 7/4    | ACTUAL              | 0                 | 0          | 0.0%         | 27,192            | 27,192     | 0.2%         | 8,716             | 8,716      | 0.1%         | 28,711            | 28,711     | 0.3%              | 352,489    | 406,339    | 3.2%              | 619,964    | 741,287    | 5.2%  |
|                  | 7/11   | ACTUAL              | 133,236           | 133,236    | 1.2%         | 217,285           | 244,477    | 2.2%         | 252,964           | 261,680    | 2.1%         | 343,310           | 372,020    | 3.6%              | 644,449    | 1,050,788  | 8.3%              | 972,541    | 1,713,828  | 11.9% |
|                  | 7/18   | ACTUAL              | 465,973           | 599,209    | 5.3%         | 517,647           | 762,124    | 6.8%         | 678,913           | 940,593    | 7.7%         | 660,064           | 1,032,105  | 9.9%              | 889,281    | 1,940,069  | 15.3%             | 1,062,335  | 2,776,163  | 19.3% |
|                  | 7/25   | ACTUAL              | 691,096           | 1,290,305  | 11.3%        | 590,068           | 1,352,192  | 12.1%        | 1,005,509         | 1,946,102  | 15.9%        | 844,215           | 1,876,319  | 17.9%             | 1,015,700  | 2,955,769  | 23.4%             | 1,181,755  | 3,957,918  | 27.6% |
| AUG              | 8/1    | ACTUAL              | 853,707           | 2,144,012  | 18.8%        | 723,335           | 2,075,527  | 18.6%        | 1,094,276         | 3,040,378  | 24.8%        | 994,444           | 2,870,764  | 27.4%             | 1,136,656  | 4,092,425  | 32.4%             | 1,189,474  | 5,147,392  | 35.8% |
|                  | 8/8    | ACTUAL              | 931,772           | 3,075,784  | 27.0%        | 876,986           | 2,952,513  | 26.4%        | 1,085,605         | 4,125,983  | 33.6%        | 1,033,263         | 3,904,025  | 37.3%             | 1,170,944  | 5,263,369  | 41.6%             | 1,192,171  | 6,339,564  | 44.1% |
|                  | 8/15   | ACTUAL              | 970,233           | 4,046,017  | 35.5%        | 1,024,308         | 3,976,821  | 35.6%        | 1,149,000         | 5,274,983  | 43.0%        | 1,051,151         | 4,955,175  | 47.4%             | 1,116,192  | 6,379,561  | 50.4%             | 1,132,485  | 7,472,064  | 52.0% |
|                  | 8/22   | ACTUAL              | 1,014,777         | 5,060,794  | 44.4%        | 1,083,882         | 5,060,703  | 45.2%        | 1,142,245         | 6,417,228  | 52.3%        | 961,254           | 5,916,454  | 56.5%             | 1,075,939  | 7,455,500  | 59.0%             | 1,122,439  | 8,594,503  | 59.8% |
|                  | 8/29   | ACTUAL              | 1,032,133         | 6,092,927  | 53.4%        | 1,054,056         | 6,114,759  | 54.7%        | 1,153,856         | 7,571,084  | 61.7%        | 877,783           | 6,794,238  | 64.9%             | 1,058,919  | 8,514,419  | 67.3%             | 1,110,616  | 9,705,119  | 67.6% |
| SEP              | 9/5    | ACTUAL              | 1,002,786         | 7,095,713  | 62.2%        | 1,010,405         | 7,125,164  | 63.7%        | 1,124,046         | 8,689,709  | 70.8%        | 846,111           | 7,640,350  | 73.0%             | 1,054,736  | 9,569,155  | 75.7%             | 1,122,282  | 10,827,430 | 75.4% |
|                  | 9/12   | ACTUAL              | 951,873           | 8,047,586  | 70.6%        | 993,231           | 8,118,395  | 72.6%        | 1,103,913         | 9,793,622  | 79.8%        | 840,920           | 8,481,225  | 81.1%             | 997,332    | 10,566,487 | 83.5%             | 1,044,457  | 11,871,887 | 82.7% |
|                  | 9/19   | ACTUAL              | 953,951           | 9,001,537  | 79.0%        | 996,056           | 9,114,451  | 81.5%        | 986,447           | 10,780,069 | 87.8%        | 738,242           | 9,219,301  | 88.1%             | 904,117    | 11,470,604 | 90.7%             | 972,770    | 12,844,646 | 89.4% |
|                  | 9/26   | ACTUAL              | 914,181           | 9,915,718  | 87.0%        | 883,625           | 9,998,076  | 89.4%        | 848,294           | 11,628,363 | 94.7%        | 643,205           | 9,862,506  | 94.3%             | 706,173    | 12,176,777 | 96.3%             | 727,106    | 13,571,752 | 94.5% |
| OCT              | 10/3   | ACTUAL              | 751,420           | 10,667,138 | 93.6%        | 769,019           | 10,767,095 | 96.3%        | 434,324           | 12,062,687 | 98.3%        | 443,499           | 10,306,005 | 98.5%             | 310,000    | 12,486,777 | 98.7%             | 468,012    | 14,039,764 | 97.8% |
|                  | 10/10  | ST. EST.            | 479,407           | 11,146,545 | 97.8%        | 234,234           | 11,001,329 | 98.3%        | -                 | 12,062,687 | 98.3%        | -                 | 0.0%       | 97,000            | 12,583,777 | 99.5%      | -                 | 14,039,764 | 97.8%      |       |
|                  | 10/17  | PROJ.               | 130,514           | 11,277,059 | 98.9%        | 108,034           | 11,109,363 | 99.3%        | -                 | 12,062,687 | 98.3%        | 157,548           | 10,463,553 | 100.0%            | -          | 12,583,777 | 99.5%             | -          | 14,039,764 | 97.8% |
|                  | 10/24  | EST.                | 122,941           | 11,400,000 | 100.0%       | 76,893            | 11,186,256 | 100.0%       | 213,618           | 12,276,305 | 100.0%       | -                 | 0.0%       | 63,202            | 12,646,979 | 100.0%     | 321,424           | 14,361,188 | 100.0%     |       |
|                  | 10/31  |                     | -                 | -          | -            | -                 | -          | -            | -                 | -          | -            | -                 | -          | -                 | -          | -          | -                 | -          | -          |       |
|                  |        |                     | <b>11,400,000</b> |            |              | <b>11,186,256</b> |            |              | <b>12,276,305</b> |            |              | <b>10,463,553</b> |            | <b>12,646,979</b> |            |            | <b>14,361,188</b> |            |            |       |

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