



**California League of Food Producers
Tomato Statistics Report
March 23, 2021**

For further information, contact:
Rob Neenan, President/CEO

U.S. Processed Tomato Stocks-on-Hand Report for March 1, 2021

Total inventories of U.S. processed tomato products were approximately 6.5 million tons, stated on a raw product equivalent basis, as of March 1, 2021, according to a report released today by the California League of Food Producers. Inventory is down 14.7% from the prior year level. Apparent disappearance of tomato stocks has increased 5.5%, totaling approximately 10 million tons during the nine-month period of June 1, 2020 to March 1, 2021, as compared to the prior reporting period.

Total bulk tomato paste stocks, including inventory held for remanufacture, were estimated to total approximately 4.2 million tons, on a raw product "paid-for tons" equivalent basis, as of March 1, 2021.

The U.S. bulk tomato paste-for-sale inventory on March 1, 2021 was approximately 2.6 million tons, on a raw product "paid-for tons" equivalent basis.

CLFP statistics reports are **estimates**, assuming 100% reporting, of the total U.S. processed tomato supply based on voluntary reports from processors throughout the United States. Participating processors handle approximately 93.9% of total U.S. tonnage of processing tomatoes, and 99% of paste production.

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California League of Food Producers
U.S. Processed Tomato Supply & Movement

The 2020-2021 U.S. Processed Tomato Supply and Movement reported is based on 93.9% of the industry reporting data. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

March	2019-2020	2020-2021	% + / -	2020-2021
Inventory June 1 of prior reporting year	5,406,000	4,667,000	-13.7%	4,667,000
Pack	11,691,000	11,839,000	1.3%	11,839,000
Total Supply	17,097,000	16,506,000	-3.5%	16,506,000

	(assuming 100% reporting)		(actual – estimated 93.9% of industry reporting)	
March 1 Inventory	7,572,000	6,457,000	-14.7%	6,063,000
9 Month Disappearance	9,525,000	10,049,000	5.5%	10,443,000
Monthly Disappearance	1,058,000	1,116,000	5.5%	1,160,000

Estimated Total Bulk Paste Physical Inventory located in California, March 1		5,464,000
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This report is an **estimate** of total U.S. supply and demand for processed tomato products. Reports are based on voluntary pack and inventory reports furnished by participating U.S. processors.

All positions are stated on a "raw product tons" equivalent basis.

CLFP "Pack Year" begins June 1 and ends May 31.

2020-2021 pack year statistics based on reports from processors handling 93.9% of U.S. tonnage.



March 23, 2021

TO U.S. TOMATO PROCESSORS AND INTERESTED PARTIES:

Listed below are the 2020-2021 Bulk Tomato Paste and Bulk Tomato “Paste for Sale” pack and inventory **estimates** as of March 1, 2021 for U.S. Tomato Processors. The 2020-2021 U.S. Processed Tomato Supply and Movement reported is based on an estimated 99% of the industry reported data for bulk tomato paste. Representation below is assuming 100% reporting as well as actual paste as reported. All numbers are rounded to the nearest 1,000 lbs. for the purposes of this report.

Total Bulk Tomato Paste Pack and Inventory			
	<u>2019-2020</u> (assuming 100% reporting)	<u>2020-2021</u> (assuming 100% reporting)	<u>2020-2021</u> (As reported)
Total Bulk Tomato Paste Pack (including bulk "paste for sale" and paste held for companies' own remanufacture operations)	8,531,000	8,200,000	8,118,000
Total Bulk Tomato Paste Inventory as of December 1	8,052,000	6,670,000	6,603,000
Total Bulk Tomato Paste Inventory as of March 1	5,445,000	4,220,000	4,178,000

Total Bulk Tomato “Paste for Sale” Stock in Drums, Bins & Bulk			
	<u>2019-2020</u> (assuming 100% reporting)	<u>2020-2021</u> (assuming 100% reporting)	<u>2020-2021</u> (As reported)
Total Bulk Tomato “Paste for Sale” Pack	7,072,000	7,406,000	7,332,000
Total Bulk Tomato “Paste for Sale” Inventory as of December 1	5,168,000	4,249,000	4,207,000
Total Bulk Tomato “Paste for Sale” Inventory as of March 1	3,618,000	2,595,000	2,569,000

Bulk Tomato “Paste for Sale” – Bulk tomato paste, converted to a raw product “paid for tons” equivalent, being held in drums, bins, and bulk, that has been packed to be sold. The estimates do not include bulk paste being held for companies’ own remanufacture, or paste in food service or retail/consumer package sizes.

CLFP "Pack Year" begins June 1 and ends May 31.

In the 2019-2020 pack year, CLFP estimates were based on 96.7% of paste industry reporting.